

# We invite you to invest into wine production and distribution



## Project Overview

### Project scope

- Construction of a 10 000 tons per year winery

### Geography

- Tashkent Region

### Financing

- 9 USD mn

### Timeline

- 2018 – concept design, construction, and equipment procurement
- 2019 – ramp-up to designed capacity, continuous operation

### Investment terms

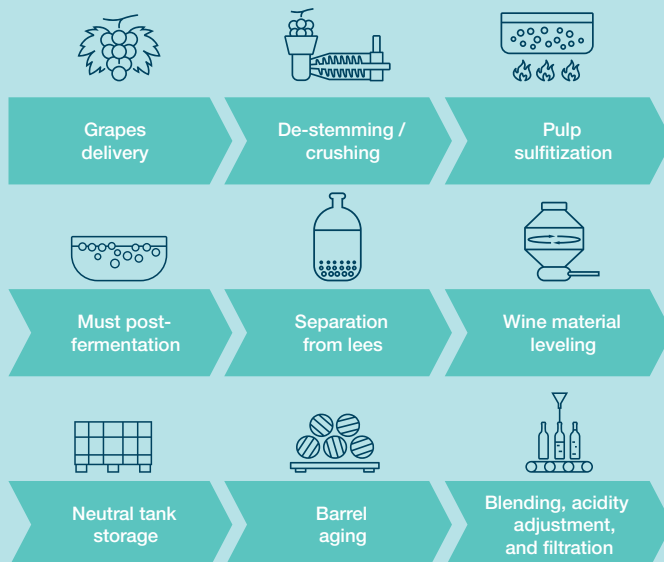
- Investor will have ownership of the entire business

Risk adjusted investor NPV **46 USD mn**

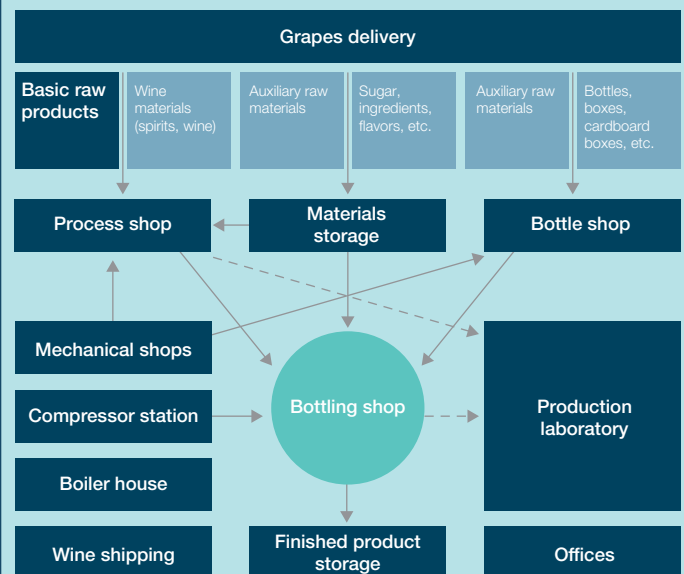
IRR USD **22%**

## Business model: 10 000 tons per year winery

### 1. Wine production flow



### 2. Winery concept



## Contacts

State Investment committee will be happy to answer any questions you may have

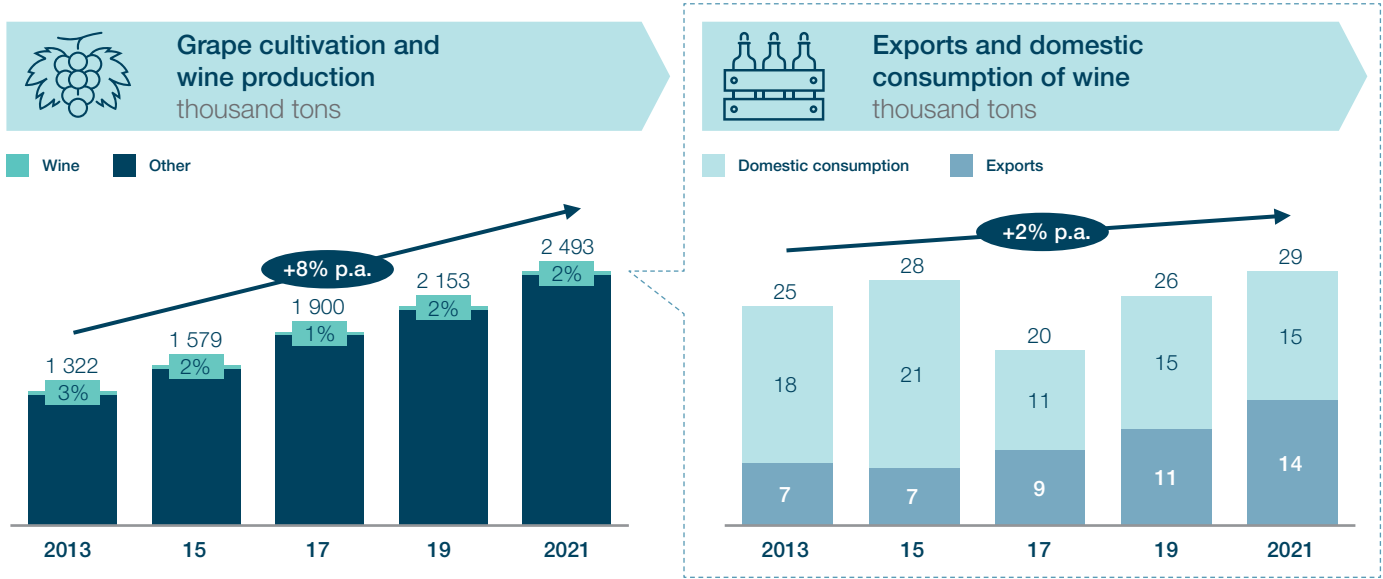
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# Demand: growing wine exports supported by the expansion of grape acreage

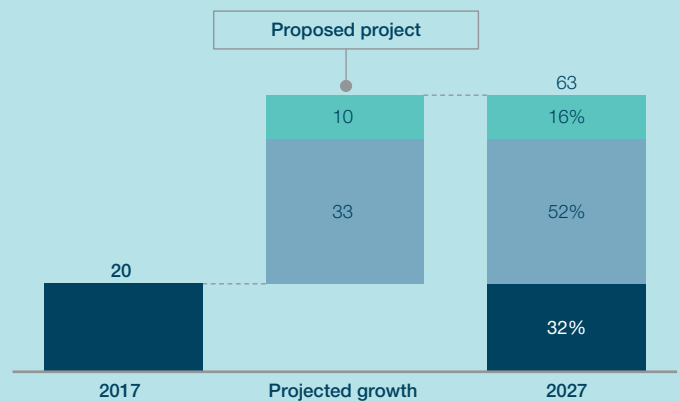


**Proposal:** 10 000 tons per year winery will allow the investor to become a leading player in Uzbekistan with 16% market share

## Competition

- **177 companies** in Uzbekistan are producing alcohol and export 7 thousand tons of wine per year, with available production capacity estimated at 50 thousand tons of wine per year
- The start-up of a 10 000 tons per year winery will allow the investor to get 16% share of Uzbekistan's market by 2027

Projected wine production in Uzbekistan, thousand tons



**Proposal:** Tashkent Region allows easy access to vineyards and railroad networks

