We invite you to invest in the development of a promising private clinics chain in Uzbekistan



Project overview

Project scope

 Nine large clinics, with in-house diagnostic equipment and laboratory, offering medical consultations and wide range of diagnostic services

Geography

 7 out of the 14 regions of the Republic of Uzbekistan

Financing

14 USD mn

Timeline

- 2018 development of the chain expansion concept, premises renovation, equipment procurement (1st wave)
- 2019 launch of the 1st wave clinics, premises renovation, equipment purchases (2nd wave)
- 2020 launch of the 2nd wave clinics

Investment terms

 Investor will have ownership of the entire business

Risk adjusted investor NPV 8 USD mn

IRR USD 17%

Business model: large clinics offering consultations by GPs and specialists, as well as a wide range of diagnostic services



Diagnostics department:

- Ultrasound
- MRI
- CT
- X-ray
- Endoscopy

Specialists:

- Gynecologist
- Neurologist
- Oncologist
- Otolaryngologist
- Ophthalmologist
- Traumatologist
- Urologist
- Cardiologist
- Endocrinologist
- Dermatologist
- Gastroenterologist
- Allergist-immunologist

Initial consultation:

- Reception
- Physicians (2 rooms)
- Pediatricians (2 rooms)
- Surgeon
- Dressing room
- Procedure room (sampling, etc.)

Contacts

State Investment Committee will be happy to answer any questions you may have

Contact person: Saidkomil Nasriddinov, Leading specialist

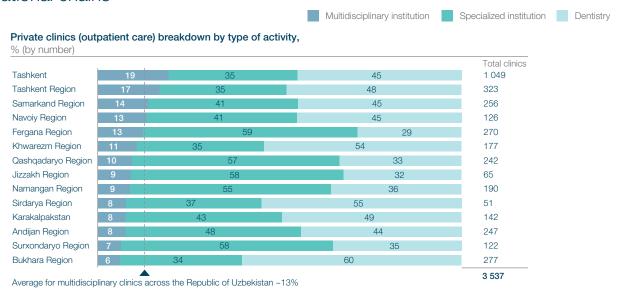
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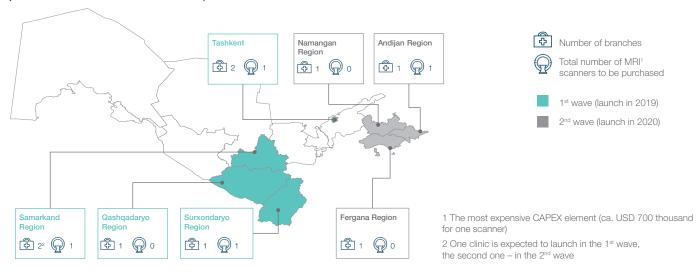
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Competition: currently there are only 13% multidisciplinary private clinics and no national chains



Geographic footprint: 9 clinics in priority regions (5 as part of the first wave, 4 as part of the second wave)



Investment attractiveness: State Government promotes the development of the private medical sector

of the private medical sector Number of services the private sector may provide has tripled Development of the market for Development of a legal framework for private medical services voluntary health insurance market Exemption of organizations¹ from any taxes or contributions to government funds Benefits offered to private healthcare Foreign healthcare professionals are exempt organizations with foreign ownership from personal income tax Imported medical equipment is exempt from customs duties² Provision of all necessary civil engineering Government support infrastructure and utility infrastructures in operational activity Preferential rental rates for state-owned premises

¹ Except for providers of cosmetic or dental services, until 2022

² As per the approved list